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*Mr. L. K. Yeung  
General Manager, IT Technical Services  
Technical Services of CSL Limited*



**CUSTOMER NAME**

CSL Limited

**INDUSTRY**

Telecommunications services

**CHECK POINT PRODUCTS**

- Check Point Power-1™ 9070

**CUSTOMER NEEDS MET**

- Provides comprehensive protection against threats
- Offers one-stop deployment and service support
- Supplies secure and continuous 24x7 uptime

# Check Point Power-1 Provides CSL Limited With Robust Protection And Unrivalled Manageability

## ABOUT CSL LIMITED

Hong Kong has one of the most competitive mobile communication markets in the world. With more than seven mobile service providers and some 11 million mobile subscribers, this vibrant city has a penetration rate of 157 percent, which far surpasses other key markets such as the United States, United Kingdom, Japan, and South Korea.

Established in 1983, CSL Limited is Hong Kong’s first mobile phone operator and 2008 marks its 25th anniversary. As a leading mobile network operator in Hong Kong, the company has 2.6 million customers.

CSL operates a world-class GSM / WCDMA network through which it offers comprehensive post and pre-paid mobile services to both local and international customers. CSL is also the leading roaming operator in Hong Kong and it is able to provide unmatched international multi-media connectivity with more than 260 destinations around the world.

CSL is a subsidiary of Telstra Corporation Limited, Australia’s leading telecommunications and information services company.

## THE CSL LIMITED CHALLENGE

Robust security protection is crucial to CSL’s business success. Any amount of service downtime can strongly affect the company’s image and reputation among consumers. According to Mr. L.K. Yeung, General Manager, IT Technical Services, maintaining 24x7 uptime is of the utmost importance to a mobile service provider in Hong Kong and attentive support and quick turnaround time from vendors is crucial.



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“There were push and pull factors that made us consider an upgrade of our security protection,” says Mr. Yeung. “As the market becomes more competitive, mobile subscribers in Hong Kong have zero tolerance for service downtime, no matter how long it is or what the causes are. Compromised systems because of threats or attacks are also not acceptable. We need really robust protection to combat the security challenges of today.”

### THE CHECKPOINT SOLUTION

CSL decided to go with the new Check Point Power-1™ 9070 appliance. CSL was impressed with Check Point’s new appliance solution, which offered a single vendor solution. The key decision factors were ease of management, robustness, and scalability. CSL also liked the trade-in option offered by Check Point, which helped to justify the price/performance of using the Check Point appliance.

“After having gone through a one-month multi-vendor evaluation process, we believe that Check Point Power-1 9070 is our answer,” says Mr. Yeung.

### BENEFITS OF CHECKPOINT SECURITY

Check Point Power-1 appliances enable organizations that encounter mission-critical tasks, like CSL, to maximize security in high-performance environments. The appliances combine firewall, IPSec, VPN, and intrusion prevention with advanced acceleration technologies, delivering a high-performance security platform for multi-Gbps environments.

Check Point Power-1 9070 delivers gateway throughput up to 14 Gbps and intrusion prevention throughput of 6.1 Gbps. It streamlines deployment of enterprise security with a hardware/software solution from a single vendor, as well as centrally manages security policy for all sites with a single management console. Finally with SmartDefense™ Services subscription, this powerful appliance can protect against emerging threats.

### CONTACT CHECK POINT

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