

“The new Check Point Software Blade architecture allows for expandability, enabling us to adapt to future needs.”

Jim Baxter, Network Engineer, The Judge Group

Customer Profile

- Privately held professional services company
- Provides enterprise staffing, corporate training, and technology consulting
- Places 3,500 professionals annually
- Operates from 35 offices

Industry

- Professional services

Business Challenge

- Protect revenue generating systems
- Safeguard reputation against web attacks

Why Check Point?

- Flexibility to grow seamlessly
- Easy, integrated security management
- Comprehensive security with the best price/performance
- Strongest web security to avert zero-day attacks

Check Point Solutions

- Security Gateway Software Blades
 - Firewall: The most proven firewall
 - IPS: Intrusion protection at multi-gigabit speeds
 - Web Security: Advanced protection for the entire Web environment
 - AV: Protection stops viruses, worms and other malware at the gateway
- UTM-1 1073
 - Providing unified threat management

After evaluating four competitors, the Judge Group concluded — “The Check Point solution offers us the best solution, at a reasonable price.”

Jim Baxter, Network Engineer, The Judge Group

QUICK FACTS

ROI

CUSTOMER CHALLENGE

Importance of up-to-date protection for revenue-generating business applications.

The Judge Group faced an aging intrusion protection system that could no longer be updated. Therefore they needed:

- A long-term security strategy rather than a point solution they would outgrow
- To protect Web applications which allow contractors to enter time and bill clients
- To safeguard business critical revenue-generating systems and service-level agreements
- To maintain a stellar reputation by preventing zero-day Web attacks

SELECTION PROCESS

Selection Criteria

- ✓ Robust protection against new threats
- ✓ Flexibility for continued growth
- ✓ Simple security management
- ✓ Safeguard reputation and service-level agreements
- ✓ Protect business critical applications

Why Check Point

“Internet threats have changed significantly; new technology has opened up new vulnerabilities. With the Check Point solution, we have increased our defensive line to protect our infrastructure – and our bottom line.”

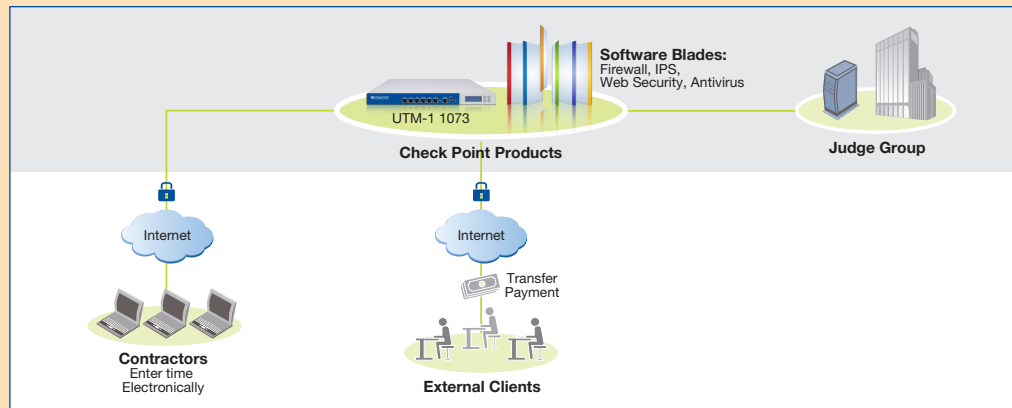
Jim Baxter, Network Engineer
The Judge Group

THE CHECK POINT SOLUTION

Check Point's integrated security gateway addresses The Judge Group's three critical security areas

1 Protect the professional services revenue-generating Web applications which allow contractors to enter time electronically and bill clients.

With the completeness of Check Point's security solution, The Judge Group can protect themselves against attacks on business critical services. Baxter explains, "If these applications go down, we face not only embarrassment with our clients, but a loss of money, because they involve contracts and service-level agreements."



2 Maintaining a stellar reputation by preventing targeted web attacks.

The Judge Group happily reports they have never experienced the havoc of a zero day attack. Check Point's, "Web Security blade blocks web attacks because it operates at a different level and in addition to intrusion prevention and antivirus," states Baxter. "It protects even when application coding isn't as tight as it could be. Our development team was very glad to get that functionality."

3 Consistent protection as the Internet evolves and threats change.

The Judge Group wanted to defend against new vulnerabilities such as cross-site scripting and virus transmission via new protocols. With the new Check Point solution Baxter finds, "At least three times the number of streams being blocked or reshaped to fit the protocol than we did before."

CHECK POINT BENEFITS

Seamless One- Hour Deployment

- Swapped in appliance over lunch without problems
- "Deploying the Check Point solution was a piece of cake." – Jim Baxter

Performance

- "Performance has been fantastic." – Jim Baxter
- UTM-1 1073 handles traffic from 35 offices with ease
- Great performance allows for expansion of software blades in the future

Flexibility

- Modular software blade architecture easily allows for growth
- As the new security needs are identified The Judge Group can add additional software blades to their existing environment

Ease of Management

- The SmartView Tracker allows easy maintenance of the Check Point appliance
- Making backups and taking system snapshots is done with a few clicks
- Troubleshooting rules is transparent and simple

SUMMARY

Secure • Simple • Flexible

- Replaced tired IPS system with integrated IPS software blade
- Strengthened defense against harmful financial web attacks
- Simplified security management
- Prepared for seamless future growth

Total Value - Cost Effective Solution

- More functionality for the investment than competing products
- Lower hardware footprint with one expandable appliance
- As the Judge Group adds users and software blades in the future, the value increases