



“With Check Point, we’re confident in the security environment we’ve built, and are very happy with its manageability and performance.”

Senior IT Security Officer

Customer Profile

- Governs one of largest metropolitan City Councils
- Operates public services at three major sites with 50 additional offices
- 3,500 employees and contractors
- Security IT operations staff of two

Industry

- Local government

Business Challenge

- Protecting sensitive government information on laptops and desktops from data leaks
- Safeguarding the security of IT operations
- Cost-effectively manage security services with tiny staff

Why Check Point?

- Check Point solution corrected gaps found during the councils security audit
- Solution offered desired functionality, especially full-disk encryption
- Single agent dramatically simplified solution deployment and manageability

Check Point Solutions

- **Total Endpoint Security on 3,500 endpoints**
Comprehensive endpoint security with over 10 integrated security capabilities including:
 - Full Disk Encryption, Media Encryption and Port Protection, Firewall, and Anti-Virus

“For a minimal increase in expenditure, the Check Point solution offers us a significant increase in security.”

Senior IT Security Officer

CUSTOMER CHALLENGE

Protecting the security of Council operations and the privacy of citizens personal information with a tiny operational staff

The Council’s IT agenda called for a significant ramp-up of security controls without increasing security headcount. Related challenges included:

- External audit revealed a vast amount of unsecured remote data on 1,000 laptops
- Leaked data would not also embarrass the government, but could also create life threatening situations
- Providing support for a dramatically increased security environment with an operational staff of two
- Managing multiple security policies for libraries, government municipalities, and smaller councils with ease
- Integrating a solution within the Council’s existing security infrastructure

SELECTION PROCESS

Selection Criteria

- ✓ Replace anti-virus and anti-malware with new robust solution
- ✓ Prevent access to confidential data on stolen or lost laptops
- ✓ Single vendor, single agent, with unified management
- ✓ Save on maintenance and support costs – low TCO
- ✓ Compatibility with 2,500 applications used by the Council

Why Check Point

“Everything has been smooth sailing with Check Point Total Endpoint Security – the suite is running well in the environment.”

Senior IT Security Officer

QUICK FACTS

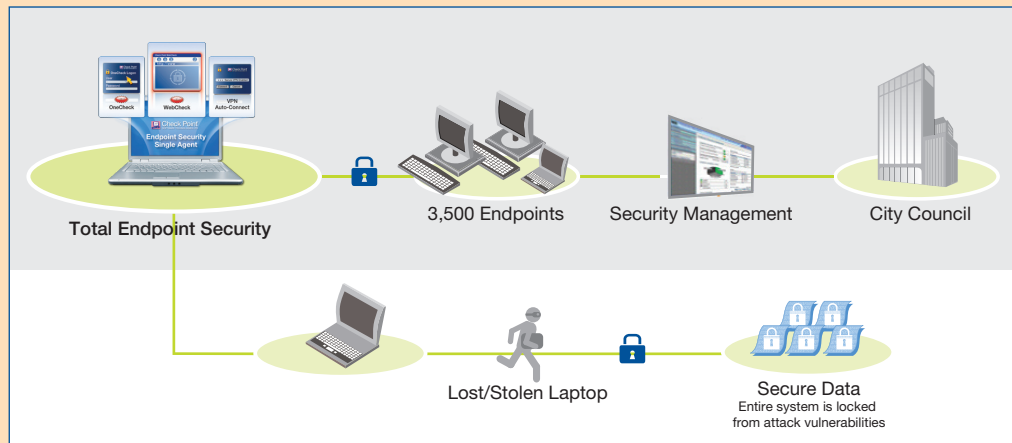
TCO

THE CHECK POINT SOLUTION

Check Point's Total Endpoint Security addresses the Council's three critical security areas

1 Protect the Council's 1,000 laptops from data loss.

After conducting a risk assessment the council determined, the primary security risk they needed to address was data loss from stolen and lost laptops. In 2008, 12 laptops were lost or stolen. With Check Points Total Security installed, they "need not worry about future data loss from lost and stolen laptops," explains the security officer.



2 Broaden security controls for all 3,500 endpoints.

The Council reports partial "luck" in dodging a security breach, but says it now has the key technology and controls in place to prevent attacks. "We had issues with Trend Micro, our previous anti-virus supplier, and were missing other key controls," says the security officer. "Now, we're finally getting maturity in developing comprehensive security policies – and we're very happy with the Check Point Total Security solution for endpoints."

3 Integrated deployment and security management.

The low headcount for security operations requires maximum efficiency in deploying and managing security solutions. The architecture design allowed for ease in replacing their ineffective anti-virus solution with Check Point's anti-virus and Total Security suite. The security officer notes: "Check Point's single agent has made support much easier. The management interface is also quite useful."

CHECK POINT BENEFITS

Simplicity

- Deployed comprehensive security controls with a single agent
- "Check Point has simplified provisioning and managing our security controls" – Senior IT Security Officer
- "Check Point Total Endpoint Security is very easy to use" – Senior IT Security Officer

Performance

- "The Suite is performing very well" – Senior IT Security Officer
- Strong performance saves the security staff a significant amount of time

Ease of Management

- The council's management overhead decreased dramatically with Check Point
- New architecture reduced security management consoles from 7 to 2
- Simple to manage and assign a variety of security policies to different agencies and users

Cost Effective

- Deployed Total Endpoint Security for a minimal cost increase over an ineffective AV solution
- Able to increase security without needing additional staff to manage the comprehensive new solution

SUMMARY

Secure • Simple • Manageable

- With Check Point the Council has emerged as the security leader within city government
- Strengthened defense against potentially harmful attacks and data loss, including all laptops
- Unified security and simple management in a single agent
- Easy integration with existing security infrastructure
- "From a support perspective Check Point is always there and quick to assist" – Senior IT Security Officer

"We are confident and happy with our Check Point environment"
Senior IT Security Officer